



## Sliding Fee Discount Program Policy

H.O.P.E. Clinic Office Policies

**Subject:** Sliding Fee Discount Program

**Effective Date:** January 1, 2020

**Policy:** To make available free or discounted services to those in need.

**Purpose:** All patients seeking healthcare services at H.O.P.E. are assured that they will be served regardless of ability to pay. No one is refused services because of lack of financial means to pay. This program is designated to provide free or discounted care to those who have no means, or limited means, to pay for their medical services (uninsured or underinsured).

H.O.P.E. will offer a Sliding Fee Discount program to all who are unable to pay for their services. H.O.P.E. will base program eligibility on a person's ability to pay and will not discriminate on the basis of an individual's race, color, sex, national origin, disability, religion, age, sexual orientation, or gender identity. The Federal Poverty Guidelines are used in creating and annually updating the sliding fee schedule (SFS) to determine eligibility.

### **Procedure:**

The following guidelines are to be followed in providing the Sliding Fee Discount Program.

1. Notification: H.O.P.E. will notify patients of the Sliding Fee Discount Program by:
  - A. Payment Policy Brochure will be available to all patients at the time of the service.
  - B. Notification of the Sliding Fee Discount Program will be offered to each patient upon admission.
  - C. Sliding Fee Discount Program application will be included with collaboration notices sent out by H.O.P.E.
  - D. An explanation of our Sliding Fee Discount Program and our application form are available on H.O.P.E. website and the front office at the Lebanon, KY Clinic.
  - E. H.O.P.E. places notification of Sliding Fee Discount in the clinic waiting area.
2. Request for discount: Request for discounted services may be made by patients, family members, social services staff or others who are aware of existing financial hardships. The Sliding Fee Discount Program will only be made available for clinic visits. Information and forms can be obtained from the Front Desk.
3. Administration: The Sliding Fee Discount Program procedure will be administered through the HR Manager. Information about the Sliding Fee Discount Program policy and procedure will be provided to patients. Staff are to offer assistance for completion of

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the application. Dignity and confidentiality will be respected for all who seek and or are provided healthcare services.

4. Completion of Application: The patient/ responsible party must complete the Sliding Fee Discount Program application in its entirety. Staff will be available, as needed, to assist the patient/responsible party with applications. By signing the Sliding Fee Discount Program application, persons are confirming their income to H.O.P.E. as disclosed on the application form.
5. Eligibility: Discounts will be based on income and family size.
  - a. Family is defined as: a group of two people or more (one of whom the householder) related by birth, marriage, or adoption and residing together; all such people (including related subfamily members) are considered as members of one family. H.O.P.E. will also accept non-related household members when calculating family size.
  - b. Income includes gross wages; salaries; tips income from business and self-employment; unemployment compensation; Social Security; Supplemental Security Income; public assistance; veterans' payments; survivor benefits; pension or retirement income; interest; dividends; royalties; income from rental properties, estates, and trusts; alimony; child support; assistance from outside agencies of the household; and other miscellaneous sources.
6. Income verification: Applicants may provide one of the following: prior year W-2, two most recent pay stubs, letter from employer, or Form 4506-T (if W-2 not filed). Self-employed individuals will be required to submit details of the most recent three months of income and expenses for the business. Adequate information must be made available to determine eligibility for the program. Self-declaration of income may be used. Patients who are unable to provide writer verification may provide a signed statement of income.
7. Discounts: Those with incomes at or below 100% of poverty will receive a full 100% discount for healthcare services. Those with incomes are 100% of poverty, but at or below 200% of poverty, will be charged a nominal fee according to the attached sliding fee schedule. The sliding fee schedule will be updated during the first quarter of every calendar year with the latest FPL guidelines.
8. Nominal Fee: Patients with incomes above 100% of poverty, but at or below 200% poverty will be charged a nominal fee according to the attached sliding fee schedule and based on their family size and income. However, patients will not be denied services due to an inability to pay. The nominal fee is not a threshold for receiving care and thus, is not a minimum fee or co-payment.

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9. Waiving of Charges: In certain situations, patients may not be able to pay the nominal or discount fee. Waiving of charges must be approved by H.O.P.E. designated official. Any waiving of charges be documented in the patient's file along with an explanation.
10. Applicant Notification: The Sliding Fee Discount Program determination will be provided to the applicant(s) on writing and will include the percentage of Sliding Fee Discount Program write off, or, if applicable, the reason for denial. If the application is approved for less than a 100% discount or denied, H.O.P.E. will work with the patient and or the responsible party to establish payment arrangements. Sliding Fee Discount Program applications cover outstanding patient balances for six months prior to application date and any balances incurred within 12 months after the approved date unless their financial situation changes significantly. The applicant has the option to reapply after the 12 months have expired or anytime there has been a significant change in family income. When the applicant reapplies, the look back period will be the lesser of six months or the expiration of their last Sliding Fee Discount Program application.
11. Refusal to Pay: If a patient verbally expresses an unwillingness to pay or vacate the premises without paying for services, the patient will be contacted in writing regarding their payment obligations. If the patient is not on the sliding fee schedule, a copy of the sliding fee schedule discount program application will be sent with the notice. If the patient does not make an effort to pay or fails to respond within 60 days, this constitutes refusal to pay. At this point in time, H.O.P.E. can explore options not limited to, but including offering the patient a payment plan, waiving of charges, or referring the patient to collections.
12. Record Keeping: Information related to Sliding Fee Discount Program decisions will be maintained and preserved in a centralized file located in the Business Office or HR office, to preserve the dignity of those receiving free or reduced care.
  - a. Applications that have been approved for the Sliding Fee Discount Program will be logged in H.O.P.E. practice management system, noting names of applicants, dates of coverage and percentage of coverage.
  - b. The Business Office Manager or HR Manager will maintain an additional monthly log identifying Sliding Fee Discount Program recipients and dollar amounts. Denials and applications not returned will also be logged.
13. Policy and Procedure Review: The SFS will be updated based on the current FPL guidelines. H.O.P.E. will also review possible changes in our policy and procedures and for examining institutional practices which may serve as barriers in preventing eligible patients from having access to our community care provisions.



14. Budget: During the annual budget process, an estimated amount of Sliding Fee Discount Program service will be placed into the budget as a deduction from revenue.  
Attachments: 2022 Sliding Fee Schedule based on Annual Income, Patient Application for the Sliding Fee Discount Program.

Approval: \_\_\_\_\_

Revised: \_\_\_\_\_

Reviewed By: \_\_\_\_\_